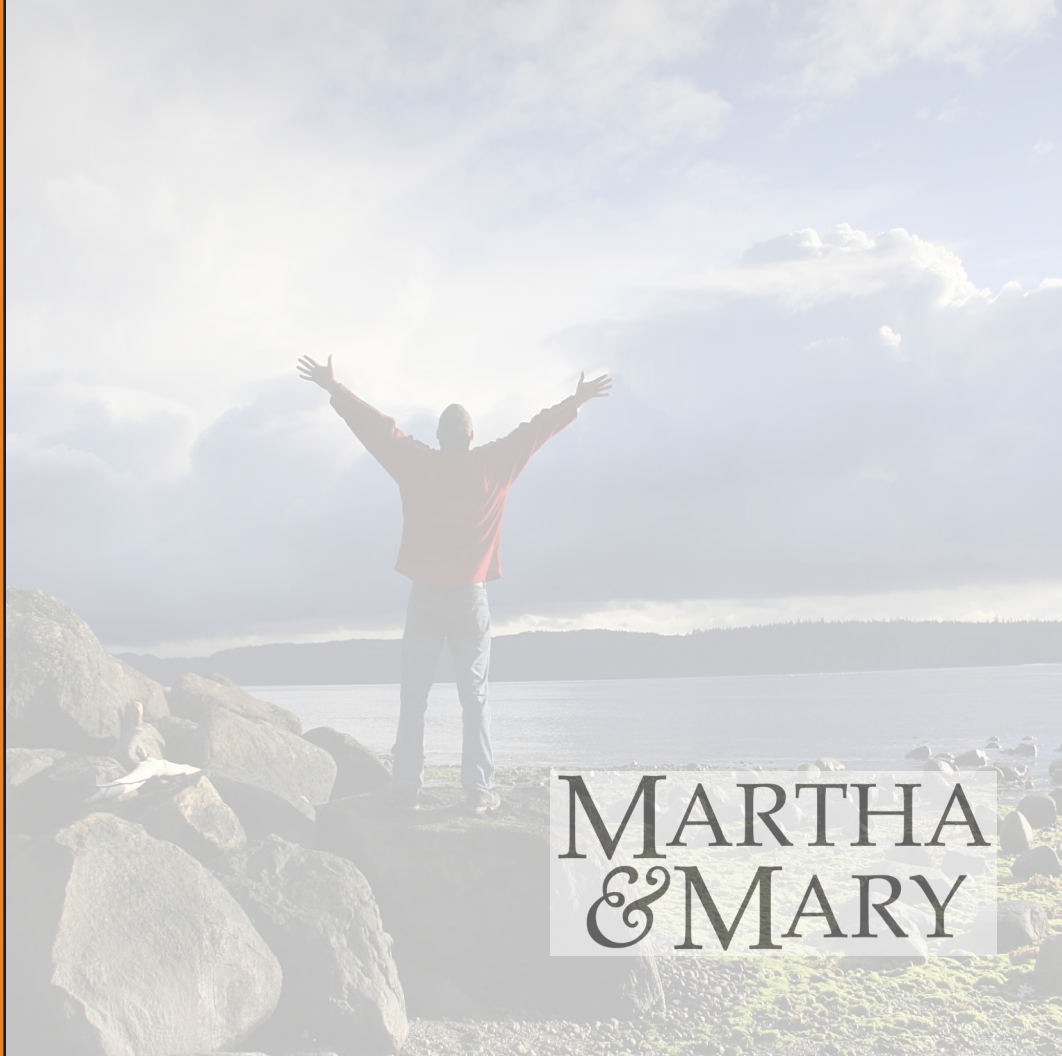


2008
Annual
Report

*bridging
generations,
enriching
lives*



MARTHA
& MARY

Martha & Mary Mission Statement

Martha & Mary provides quality, compassionate care and intergenerational experiences for children, adults and seniors of all economic statuses.

We do this in a Christian manner by offering those we serve a safe place to grow and learn, a caring place for rehabilitation, and a place to live their lives with dignity, honor, and individuality.

Bridging generations & enriching lives is what Martha & Mary continues to do faithfully for the families in this region - even in the midst of global financial challenges, unprecedented government bailouts, and budget deficits.

During the past 118 years, the leadership in our organization has found ways to adapt to the ups and downs of our national economy as well as meet the changing needs of our community. It's with excitement and humbleness that I look forward to building upon the remarkable

efforts of our storied history.

As this year's report highlights, the work done at Martha & Mary is important work.

- important because the demographic of older persons living in this region will continue to stretch existing capacities and government budgets.

- important because the evidenced-based research continues to show how high quality environments in a young child's life can be the best ingredient to narrow the learning gap and put him/her

on track for success in school and in life.

This year's report also shows how we could not do this important work without the trust and support from our community and our donors.

Thank you for being a partner in this important endeavor!



Chad Solvie
CEO

Martha & Mary Values

TRUST

We value the confidence placed in us to care for those we serve

COMPASSION

We care for each person with dignity and respect

EXCELLENCE

We are continually improving and strive to be the best

STEWARDSHIP

We use our talents and resources wisely

SERVICE

We are sensitive to the needs of those we serve



Sue Gitch, MMLS President and
Chad Solvie, CEO

*“Seek to do good, and you
will find that happiness
will run after you.”*

James Freeman Clarke

330 Volunteers
supported our mission
in 2008 with 17,074
hours valued at
\$138,000

Although Chad Solvie officially received the reins of Martha & Mary at the Board of Trustees meeting in August, the transitions weren't complete until Holly Shepherd began her role as the new Administrator for the Health & Rehab Center in October.

In her comments at the welcome reception, Sue Gitch thanked Bill Brueggemann for stepping up in his interim role as CEO. Sue noted the Board's excitement in Chad's appointment, stating how after 7+ years of his leadership in Health

Services, Chad was well positioned to lead the organization forward. This is a critical time for Martha & Mary to reconnect with its mission and look to new ways of meeting the ever-changing community need for services.

With the addition of Holly Shepherd to the leadership team, Martha & Mary is poised to address the changing environment and service demands in the skilled nursing setting.

Holly comes to Martha & Mary most recently having served as the administrator

of Kah Tai Care Center in Port Townsend, WA. Holly has a wealth of experience in long term care service delivery as well as serving as an officer in the United States Air Force.

With leadership in place, Martha & Mary is set to face the ongoing challenges of diminishing reimbursement from state and federal resources.

While planning began in 2008, the work to expand our rehabilitation facilities will take place late Spring 2009. The enhanced space will allow our rehab team

to better prepare our short term stay residents (now representing over 60% of Martha & Mary admissions) the ability to transition home.

The programmatic improvement will allow staff to provide increased clinical outcomes while maximizing the capture of service data that directly impacts our reimbursement rates.

Intergenerational programming at Martha & Mary has experienced a resurgence with additional emphasis and activities designed to bring senior



Holly Shepherd, Administrator and
Pat McFadden, board member

*“Alone we can do so little.
Together we can do so
much.”*

Helen Keller

72% of all seniors
served qualify as low-
income

residents together with children in our child care and school-age programs. This has long been a cornerstone of the organizational culture.

Another integral part of our culture is the care for individuals regardless of their economic status. In order to fund this mission into the future, we need to develop other business lines which not only furthers the care we offer, but does so in a way that is not dependent on the current revenue streams. Some of the work we continue to pursue is the development of independent senior living

communities (both market rate and affordable) as well as home care services which will enable clients to remain in their home as long as possible.

*In 2008, the community supported
Martha & Mary with \$356,619 in
cash and in-kind donations*

A concept that is gaining ground is the creation of an Innovative Care Campus (ICC) that will offer efficiencies and synergies in the co-location of services while reducing overhead for the partners involved.

The program would not only offer state of the art rehab in a modern physical plant, but also on-site child care for employees and students pursuing a new healthcare occupation.

One of the most intense needs to be addressed by the ICC will be the increasing demand for a short-term residential setting for seniors dealing with behavioral health and dementia diagnoses.

The availability of services does not exist in the Greater Kitsap County region. Of the services that exist outside

the County, they are at risk of closing or not having space available.

Martha & Mary was the beneficiary of a trust left by long time Poulsbo resident Helen M. Clark. Her gift of \$641,000 created the Helen M. Clark Martha & Mary Nursing Home Support Trust.

The earnings from the trust will be distributed annually to Martha & Mary to help enhance the lives of women living at the Health & Rehab Center.



Martha & Mary Resident rocking one of the babies

*“A civilization flourishes
when people plant trees
under which they will
never sit.”
Greek Proverb*

1,423 children served
resulting in 113,673
child care days in 2008

In 2008, Children’s Services provided quality care and learning opportunities for over 1,400 children in our community at twelve child care center locations.

Over the course of the year, we were privileged to receive a generous amount of community support for capital and project improvements. They include:

A \$78,517 Community Development Block Grant (CDBG) to build and outfit a covered playground at the Silverdale Early Learning Center.

“I can look at the weather and relax,” says Jackie Mann, director of the Silverdale Center. “The covered play area gives our children access to the outdoors rain or shine (even when it hits 90 degrees). For some of our kids, this is their only time to play outside. We love it!”

A \$24,000 Boeing Employee Community Fund grant to replace cubbies, tables, chairs, cribs, and lots of play furniture at the Child Care Center (CCC) in Poulsbo.

A local employee and vendor golf tournament sponsored

by Town & Country Markets generated \$5,000 toward the purchase of new kitchen equipment for the CCC.

A grant from the Suquamish Foundation (Appendix X funds) to explore a Young Parents in Partnership program to support very young parents and their children. Two focus groups (at the Silverdale and Poulsbo Centers) will be held to assess the needs of our young parents as well as purchase resource materials for all parents.

Research shows that creating the right conditions for early childhood development is likely to be more effective and less costly than addressing problems at a later stage.

A \$2,000 School's Out Washington Innovative-Mini grant—one of five awarded in the state—to inform civic and community leaders of the importance of after school programs.

Research shows that unsupervised children, left alone after school, are more likely to be involved in juvenile misdeeds and have less access to creative outlets.



Original Martha & Mary
Child Care Center

*“We can only learn to love
by giving.”
Iris Murdoch*

Children’s Services
Celebrated **25** years of
Service in June

Between 30 to 40
percent of all children
served are from
families receiving state
assistance

A \$1,000 Teaching Tolerance grant was awarded by the Southern Poverty Law Center to support the Intergenerational Program.

Many thanks to local social clubs, affiliated churches, and supportive citizens for their contribution to the continued success of our childcare and early learning programs.

In addition, we again conducted a McTakeover at the local McDonalds and raised \$1,500 for staff training.

Programmatically, we introduced Bi-lingual Kindergarten and conducted dance recitals in both May and December with more than 60 children performing at both events.

And an exciting summer camp is in the works for 2009. This year it will include two mini-camps in math and science.

A great success was that 9 Children’s Services staff received their Child Development Certification (CDA) in October thanks to subsidies received through the Career & Wage Ladder

Grant from the Washington State Department of Early Learning.

“The Essence of quality in early childhood services is embodied in the expertise and skills of the staff and in their capacity to build positive relationships with young children. The striking shortage of well-trained personnel in the field today indicates that substantial investments in training, recruiting, compensating, and retaining a high quality workforce must be a top priority.” (From the Center on the Developing Child at Harvard University)

Great things continue to happen at Martha & Mary, yet we continue to be our

own best kept secret. One example that most people don't know is how Martha & Mary supports the community through \$1.4 million in uncompensated care each year. Another great thing is the involvement of over 330 volunteers from the community in our mission.

In 2008, over 30 community members joined the Martha & Mary Leadership Council as a way of sharing their time, talent and expertise to help guide our programs in the future.

Our future is forever linked with that of our community.



Bernie Booher and
Tammi Palodichuk at anniversary
celebration

2008 financial statements

Martha and Mary Consolidated Information

Including Martha and Mary Health
Services, Martha and Mary Children's
Services, Ebenezer Services, and
Martha and Mary Lutheran Services

Statement of Financial Position (Balance Sheet)

Assets

Current	\$7,064,191	34%
Property & Equipment, net	11,643,317	57%
Reserves and Restricted Deposits	801,365	4%
Beneficial interest in Trust	643,043	3%
Other	412,900	2%
Total Assets	\$20,564,816	100%

Liabilities and Net Assets

Liabilities

Current	\$1,665,410	8%
Long Term Debt	16,861,189	82%
Resident Trust Accounts	11,269	<1%
Total Liabilities	18,537,868	90%
Net Assets	2,026,948	10%
Total Liabilities and Net Assets	\$20,564,816	100%

Statement of Activities (Income Statement)

Revenue

Resident Care	\$14,527,438	76%
Children's Tuition	2,649,414	14%
Contribution of Trust	641,204	4%
Other fees and charges	460,352	2%
Contributions and Grants	459,264	2%
Rental Income	261,874	1%
Other Income	188,660	1%
Total Revenue	\$19,188,206	100%

Expenses

Salaries & Wages	\$10,965,267	59%
Employee Benefits	1,890,988	10%
Supplies	1,654,092	9%
Other	1,460,460	8%
Depreciation and amortization	1,098,398	6%
Interest	943,194	4%
Professional Services	669,156	4%
Total Expenses	\$18,681,555	100%

2008

Donors

Volunteers

Sponsoring
Congregations

Delegates

Board Members

Benefactor Society

Helen Clark Estate
Community Development Block
Grant
Employees Community Fund of
Boeing Puget Sound

President

First Lutheran Church
Robert Gelder
Kitsap Bank
Ruth Owens
Chad and Melanie Solvie
Thrivent Financial Foundation
Town & Country Markets

Tollefson

Anonymous (2)
Denney Austin
Bank of America Matching Gifts
Bill and Kathy Brueggemann
Ted and Joanna Carlson
Chevron Humankind Matching Gift
Program

Phyllis Coleman

Combined Federal Campaign
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Mike and Michelle Fleury
FPH Construction
Cora M. George
Dave and Sue Gitch
Kathryn E Glick
Ralph and Avis Haldorsen
Harrison Medical Center
Jim and Lori Heins
Marjory Lakewold Kallem
Todd and Tina Lemmon
Martha & Mary Auxiliary
Pat McFadden
McKesson Medical Surgical Group
Carolyn and John Mikkelsen
Mike & Marlene Mitchell
Shirley Olsen
Our Saviour's Lutheran Church
Peoples Bank
Phase II LLC
Port Madison Lutheran Church

Poulsbo North Kitsap Rotary Club
Ken and Sandra Robinson
Mike Rogers
Lois Rolfe
Ron and Nadean Ross
Ward and Debora Scott
Steve and Weigee Seaton
Paul and Holly Shepherd
Silverdale Lutheran Church
Helen Langer Smith
Kathleen Steenbock
Suquamish Indian Tribe
Delores Van Wyck
Pat and Bunny Vedros
Vincent and Mary Ann Verneuil, Jr.
Chris and Gail Whitley
Arch Wirth
Roger and LouAnn Wood

Liberty

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Albertsons
Cheri Almond

American Marine Bank
Anonymous Anonymous
Commissioner Steve Bauer
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Bethany Lutheran Church
Buskirk Lindsay Olsen PLLC
Cora Caldart
Matthew and Kristine Clucas
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Kristin Dolen
Scott and Patricia Ellerby
Sherri and Gary Emken
Estate of Esther M. Walseth
Dennis and Thelma Etchells
Evercare
Family of God Lutheran Church
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Sandra E Hill
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Doris Jenkins
Jenning Heins & Associates, Inc.
Bryan Johnson
Evelyn Kehoe

Kibble & Prentice, Inc.
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Virgle Knight
KPS Health Plans
Dale and Jeri LaBelle
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Vinland Lutheran Church
Women of Port Madison Lutheran
Church

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Braun Consulting Group
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Sallie Neillie and Liese
Frankenstein

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Holly Perry
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Poulsbo Noon Lions Club
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Frederick Westford
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Jerry and Barbara Wight
Muriel Williams
Retha Sue Williams
Gladys Willis
Agnes C Young
Kirk and Jacqueline Youngman
Elsie Zehe

In-Kind

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Admiral Theatre
Adriatic Grill Italian Cuisine &
Wine Bar
Anita Albala
Emmeline Allen
American Marine Bank
Al Anderson
Commissioner Steve Bauer and
Ann Terry
Anonymous Anonymous
Bainbridge Arts and Crafts
Bainbridge Ballet
Bainbridge Cinemas
Sue Baldwin

Banya 5
Blue Ribbon Cooking
Body Harmony
Bremerton Community Theatre
Bremerton Symphony
Jody Brouwer
Gary Burdyshaw
Suzanne Burns
Center for Wooden Boats
Civic Light Opera
Barbara Clarke
Cromwell Pottery
Cutters Bayhouse Restaurant
Dancing Paint Brush
Dimitriou's Jazz Alley
Dszign
Eagle Harbor Book Company
FairWinds Winery
Lynn Follette
Frye Art Museum
Robert Gelder
Cora M. George
James and Marilyn Giarde
Dave and Sue Gitch

Grand Central Bakery
Harrison Medical Center
Douglas and Barbara Hazen
Norm Hicks
Pete and Shirley Hill
Hoodsport Winery
Susan Hornseth
Icicle Outfitters & Guide, Inc.
Imagine That!...a bead store
Intiman Theatre
Jewel Box Theatre
Julia's Restaurant
Kahler Glen Golf & Ski Resort
Kibble & Prentice, Inc.
King 5 Television
Kitsap Blue Jackets Baseball Club
Steve and Nan Larson
Adam Lauderdale
Shelli Lauderdale
George Lemmon
LeSaison
Lynn Lever
Jerry and Karen Lyman
Jacqueline Mann

Martha & Mary Activities
Department
Martha & Mary Environmental
Services
Martha & Mary Learning Center
Martha & Mary Silverdale ELC
Tom Goishi and Marty Jackman
McCormick's Fish House & Bar
Pat McFadden
Meadowmeer Golf & Country Club
Dr. Roger Meyer
Ken and Melanie Mohler
Dwain Morse
Northwest Trek Wildlife Park
Olympic Music Festival
Orion River Expeditions
Trudi Peek
Point Defiance Zoo & Aquarium
Poulsbo Inn & Suites
Poulsbo Noon Lions Club
Premier Rentals
Prowse and Company
John and Ann Pyles
Chris and Susan Rauch

Salty's on Alki
San Juan Excursions
Eileen Schneegas
Barbara Schneringer
Seastar Restaurant and Raw Bar
Silver City Restaurant & Brewery
Sol Duc Hot Springs
Sport Restaurant and Bar
Sandra Strand
Kurt and Donna Strep
Steven Sturm
Suquamish Clearwater Casino
Resort
Ten Mercer
The Children's Museum
The Inn at Gig Harbor
The Inn at Virginia Mason
The Islander-Asian Grill & Lounge
The Museum of Flight
The Sport Haus
Thistle Theatre
Tillicum Village and Tours
Tony's Italian Restaurant &
Pizzeria

Susan and Brian Tucker
Tula's Restaurant & Jazz Club
Verksted Galley
W Seattle Hotel
Marguerite Wagner
Chris and Gail Whitley
Wild & Wooly
Wizard of Paws
Roger and LouAnn Wood
Carolyn Zane
Roy and Joyce Zocher

Volunteers

We couldn't fulfill our mission in the community without their hard work and dedication.

Emily Ames
Cassie Ardon
Kristi Baumgartner
Sarah Beauchamp
Katie Beaver
Milt Benson
Naomi Beversluis

Lita Bladen
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Barbara Brendle
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Katie Burton
David Butler
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Clair and Marilyn Dammarell
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Mary Jeanne Davis
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Muriel Dodge
Jennifer Dunning
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Tona Eliason
Cynthia Ellefson
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Betty Fagen
Arden and Prudence Ferrin
Katie Fidgeon
Gail Fleming

Travis Friedman
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Melissa Gwin
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Earl and Norma Hanson
Kellie Hanson
Diane Harper
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Orval Heath
Canon Henness
Marilyn Heter
Jodie Heyden
Athena Hodges
Charles Vaughan Hoefler
Jim Hoffman
Dorothy Holm
Sunny Houmes
Mary 'Dallas' Howerton
Helga Husby
Doris Ivans
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Bruce Davis and Joan Bergman
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Lillian Johnson
Lorraine Johnson
Stephanie Johnson
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Deja Jones
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